

Introduction to POET Technologies Inc.

September 13, 2021 Thomas Mika, EVP & CFO

H.C. Wainwright 23rd Annual Global Investment Conference



Safe harbor

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Presentation Outline

Photonics and POET Technologies Overview

Current Markets and Potentials

Operations and Growth Plan

Updates on Product Introductions and Operation

PTK: TSXV | POETF: OTCQX



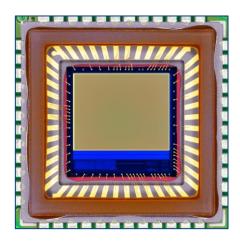
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 $\ensuremath{\mathbb{C}}$ POET Technologies Inc. | PUBLIC $\ 3$

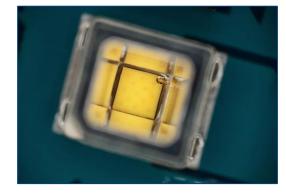
Photonics is an Enabling Technology

Photonics is the technology of generating and harnessing light

- Cutting-edge uses of lasers, optics, fiber-optics, and electro-optical devices in numerous and diverse fields
- Photonics applications and devices <u>require the integration</u> of electronic, photonic and optical devices

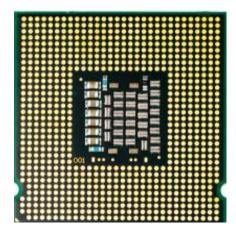


 PHOTONICS Lasers Detectors Modulators Multiplexers De-multiplexers Mode Converters 	 ELECTRONICS Controllers Amplifiers ASIC's Monitors Micro-processors Memory 	OPTICS Mirrors Lenses Prisms Collimators Polarizers Beam Splitters



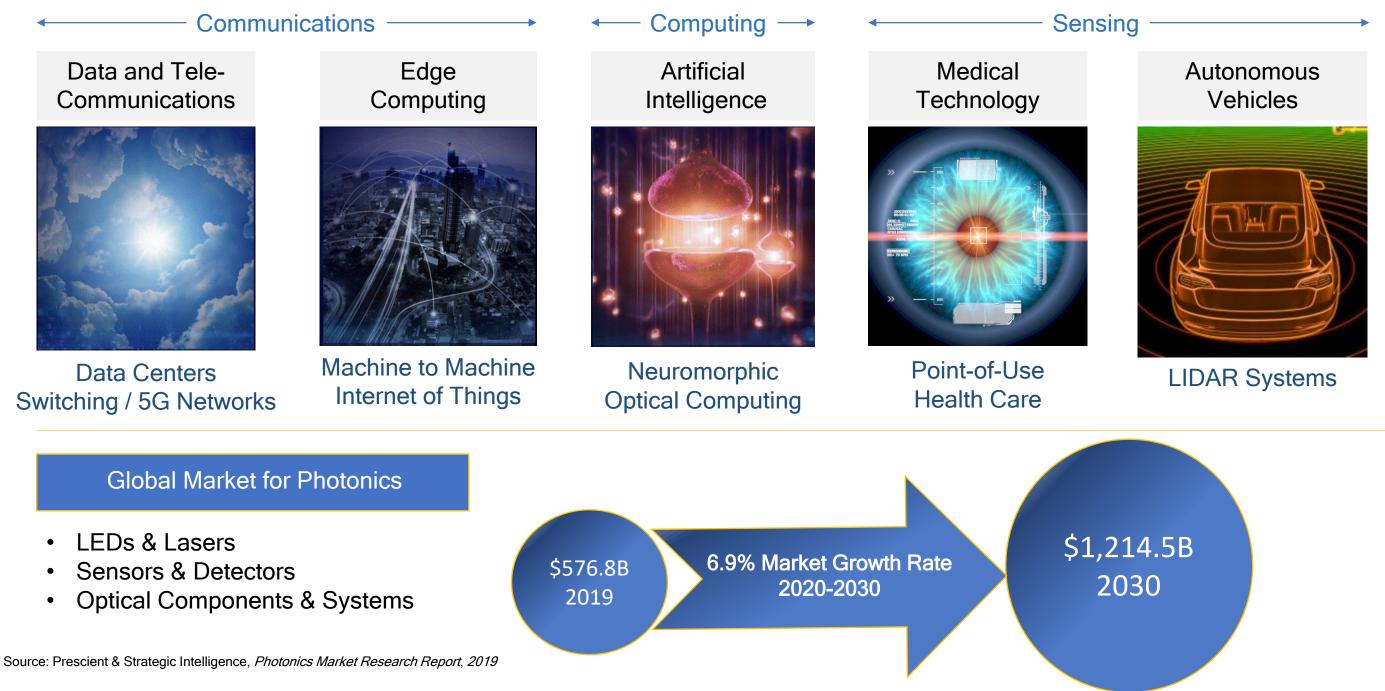
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Photonics End Market Applications & Market Size



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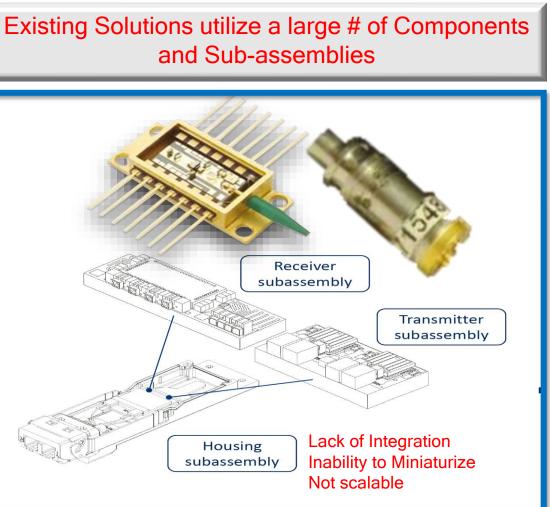


Conventional Approaches to Assembling Photonics Devices are Expensive in Both Capital and Labor

- Assemble multiple components and sub-assemblies one at a time align and optimize signal ("active alignment") with each component and sub-assembly placement
- No Economies of Scale linear (1 to 1) relationship between unit output and capital invested
- Massive market demand is currently unmet by existing technology

Existing Sub-Assembly Operations are Capital and Labor Intensive



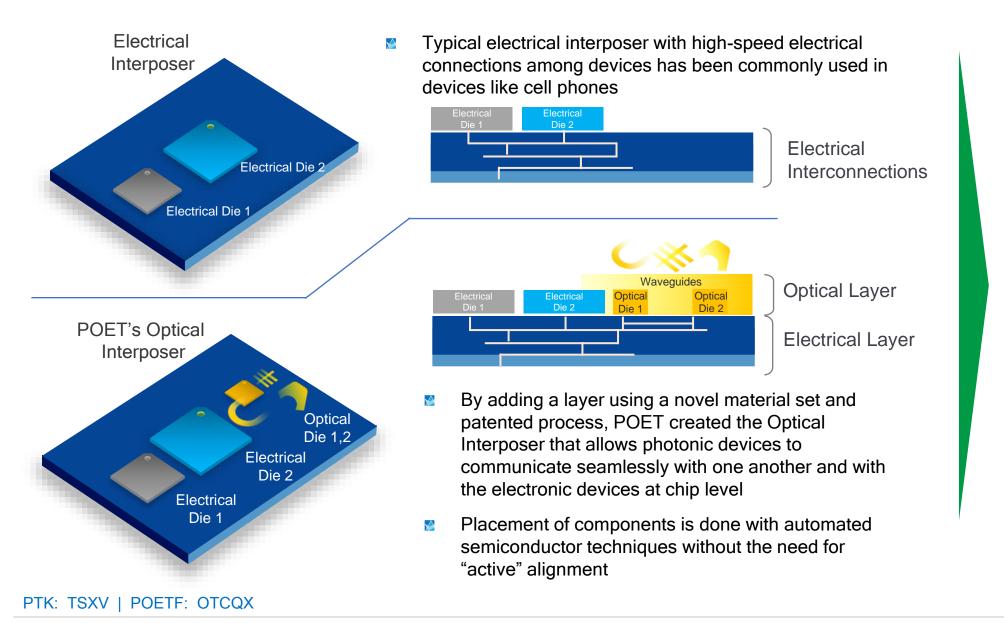


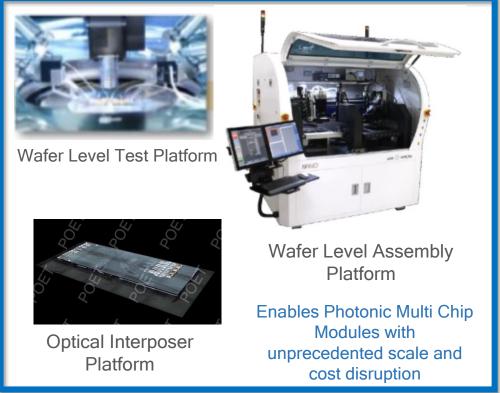


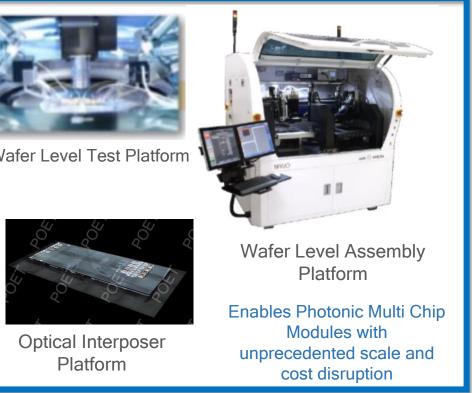


POET's Technology Solution

Adding Novel, Patented Waveguide Layers on a Conventional Semiconductor Wafer Enables the Integration of Electronic and Photonic Components at Wafer-Scale





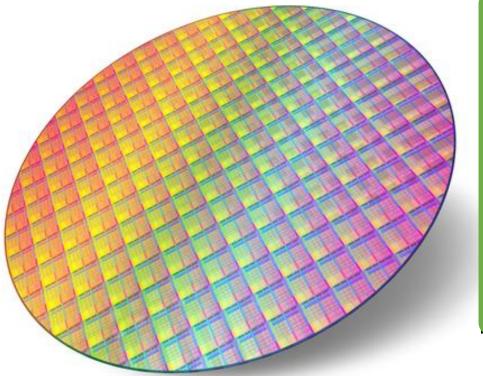


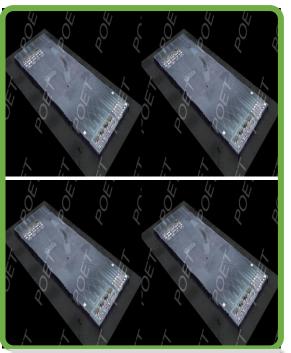


POET's Solution Lowers Bill of Materials and Capital Cost by 10X

POET Fully Integrates Components at Wafer Scale

- Full integration of multiple active components with passive alignment at wafer scale using semiconductor assembly techniques
- Large Economies of Scale non-linear (> 1 to 1) relationship between unit output and capital invested





The benefits of POET's Optical Interposer add up to a truly disruptive entry into large-scale photonics markets

Module cost

CAPEX investment for module assembly & test

Chip-scale package

Wafer-level assembly and test

Planar architecture

Platform technology

Producing the World's Smallest and Lowest Cost 100G Optical Engine including all Active and Passive Photonics Devices



How POET Wins

- 20-40% Lower
- **10X Lower**
- 20% Lower Power
- >100X More Scale
- **Greater Flexibility**

More Versatility for Multiple **Applications**

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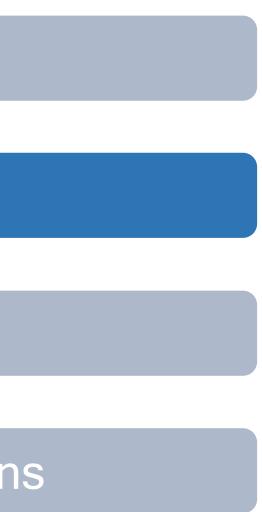
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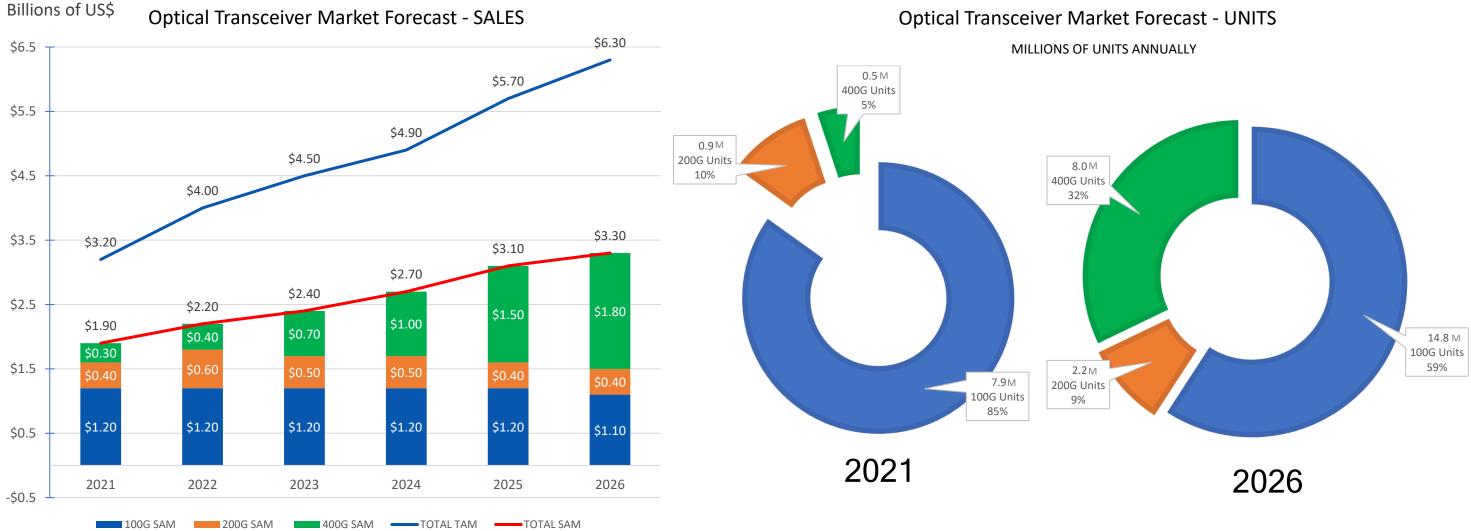




Initial Target Markets in Optical Transceivers

Even as 400G emerges, the 100/200G segments continue to be large and attractive served markets for POET

TAM = Total Available Market; SAM = Serviceable Available Market



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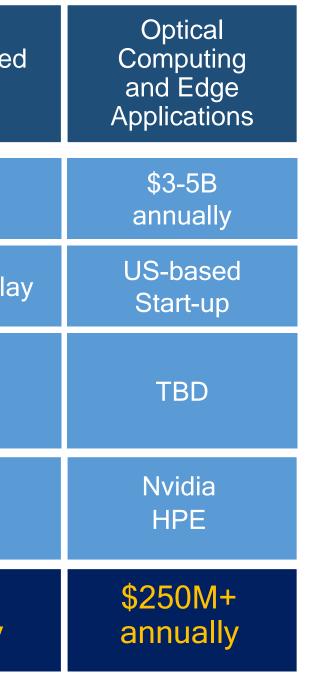


Opportunity to Grow to \$1B Annually

>\$1 Billion Annual Revenue Potential	Transceivers for Datacom	5G Networks	Co-Package Optics
Market Size SAM (peak 2021-28) :	\$2-3.5B annually	\$3-5B annually	\$2-3B annually
Development Partners:	Tier 1 NA European	Several in play	Several in pla
JV / Assembly & Test Partner(s):	Sanan IC JV Super Photonics	Sanan IC JV Super Photonics	TBD
Potential Customers:	Multiple module makers	Multiple module makers	Cisco Arista Juniper
Revenue Potential:	\$250M+ annually	\$250M+ annually	\$250M+ annually

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World Class Management Team

Executive Team



Dr. Suresh Venkatesan **CEO** and Chairman

- SVP Technology at GlobalFoundries
- Various Senior roles at Motorola & Freescale Semiconductors



Vivek Rajgarhia

President & General Manager

- SVP and GM, MACOM
- CEO and Co-Founder, Optomai
- Lucent, OpNext, GigOptix



Engineering and Operations Team



Edward Cornejo

VP, Product Marketing

- Sr. Director, MACOM Technologies
- Google Fiber, Opnext, Lucent and Lytel



Dr. Jinyu Mo

SVP & GM, Asia

- Sr. Director and Chief Scientist, **MACOM Technology Solutions**
- Founder/CTO, Nexwave Photonics
- Huawei, Oclaro, I2R





Dan Meerovich

VP, Product Engineering

- Director, Product Engineering at MACOM
- Broadcom, Multiplex



James Lee

VP and GM, Singapore

- VP Logic Technology, IMEC
- Various Senior roles at GlobalFoundries and Chartered Semiconductor





Thomas Mika

Executive Vice President & CFO Chairman, Rennova Health Chairman & CEO, Tegal Corporation Co-Founder IMTEC (M&A Boutique)

Kevin Barnes

VP, Finance and

Administration

Controller, EC English

Duguay and Ringler Corporate Services

43 Engineers/Techs

Global Development and Manufacturing





SZHENZHEN, CHINA

Applications Engineering

âc.



XIAMEN CHINA Joint Venture Assembly, Test, Sales

Asset and Capex Lite Manufacturing Strategy

POET Owned Processes and Design including Consigned Equipment

High-Volume Wafer Foundry (Silterra)



Optical Interposer Fabrication

✓ 30 K+ wafers per month capacity



III-V Semiconductor Active **Optics**

✓ Largest III-V Compound in the world Large scale



Wafer Scale Integration and Test (Super Photonics)

POET - SAIC Joint Venture



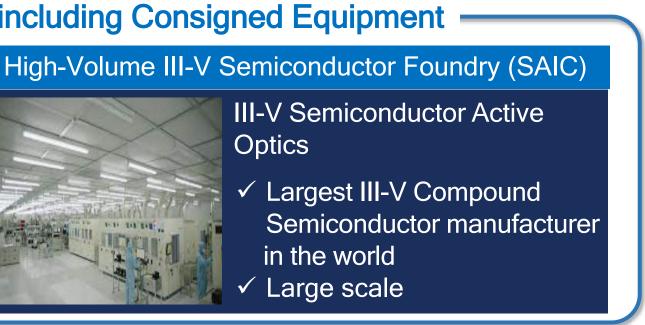
Joint Venture between POET and SAIC

- \checkmark SAIC invests capex to scale manufacturing
- Large local market in China

POET, SAIC and Super Photonics constitute a pseudo-vertically integrated model for unparalleled cost efficiency

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JV Adds World-Class Manufacturing and Scale

Super Photonics Xiamen - POET and Sanan IC Joint Venture (JV)

- Virtual vertical integration of manufacturing for Optical Engines
- Ability to rapidly scale production to thousands of devices per month



Sanan IC | Xiamen Sanan Integrated Circuit Co., Ltd.

- Xiamen Torch High-Tech Industrial Development Zone
- US\$500 million investment on180,000 square meters
- Compound semiconductor manufacturing platform
- Process technologies for microwave radio frequency, high power electronics & lasers



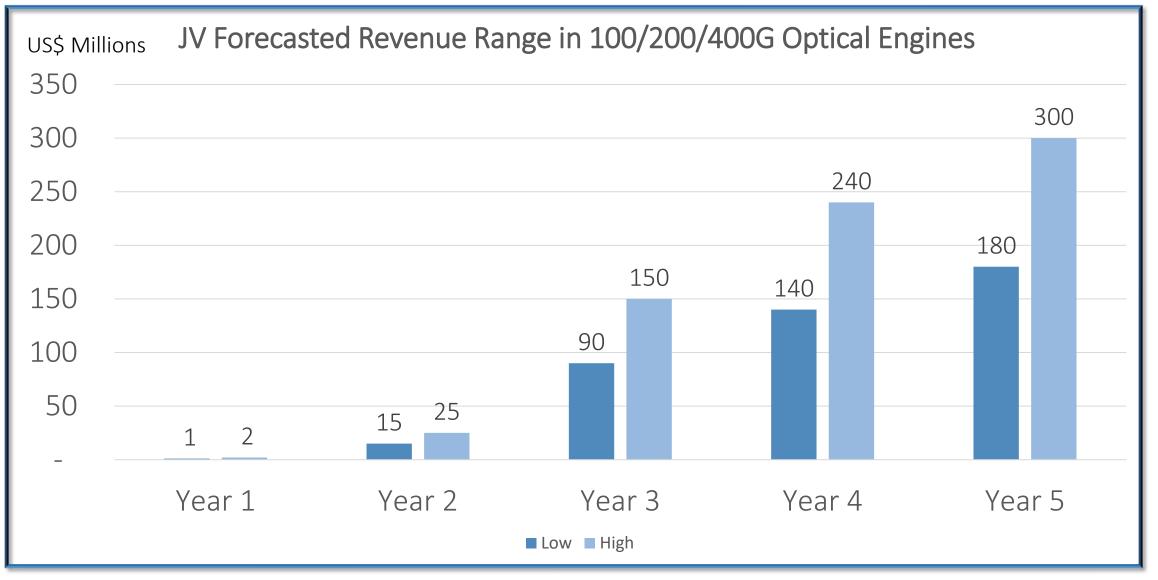
Sanan Optoelectronics Co. Ltd. (Parent)

- LED, filters, power electronics, microwave integrated circuits and optical comms.
- Produces 25 million 6" wafers per year with 4 locations and over 8,500 acres
- US\$1 billion Revenue; US\$14 billion market cap
- Shanghai Stock Exchange (600703)



Range of Forecasted Revenue for SPX

On a unit basis, the SPX forecast is based on market share estimates in each segment ranging at the highest estimate from 18% to 30%



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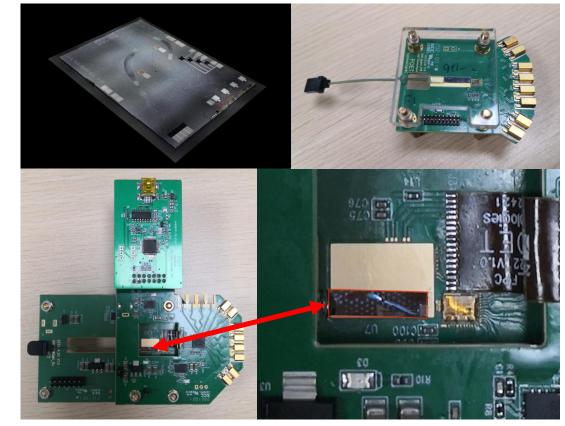
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POET's 100G/200G CWDM4 and LR4 Product Lines

CWDM4 targeted at Data Center Operations

- Validated alpha performance for 100G Receivers (Rx) Transmitters (Tx) and Integrated Optical Engines (TxRx)
- More than 10 customers targeted for initial sample distribution concurrent with China International Optoelectronic Expo (CIOE) in Shenzhen China September 16-18 (postponed date)
- Design updates based on alpha sample results underway for Beta and Production units
- On track with previously established schedules
- LR4 designs targeted at Client Side of Telecom Networks
 - Significant market interest in custom, differentiated LR4 designs
 few suppliers in this segment and higher price per unit
 - Laser and Interposer performance meet LR4 requirements
 - Final stages of contracts with two large leading transceiver module suppliers
 - On track with previously established schedules

100G CWDM4 Rx and TxRx OEs on EVB



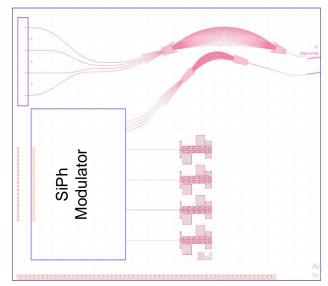




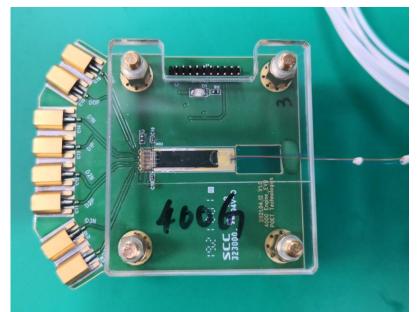
POET's 400G DR4/FR4 Product Line

- POET and Shanghai-based Siluxtek have partnered to conduct a live demo of a pre-alpha 400G FR4 Transmit Optical Engine at CIOE
 - FR4 has a 2km reach with four channels multiplexed into one fiber
 - DR4 has a 500m reach with four channels carried on separate fibers
- DR4/FR4 architecture and Optical Interposer designs completed and are currently being fabricated
- On schedule for 400G TxRx samples and deployment in Q1'22
- POET's 400G Receive (Rx) Optical Engine is being assembled and will be shipped to selected customers concurrent with CIOE

400G TxRx Optical Engine Design



400G Rx Optical Engine on EVB





Strong Customer Engagement across Multiple Verticals

Customer Traction at Leading Module and System Companies



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Super Photonics Xiamen Joint Venture

- SPX is the primary location for the assembly and testing of Optical Engines based on the Optical Interposer
 - SPX flip-chips lasers, detectors and other devices onto the Optical Interposer wafer using advanced bonding equipment.
 - Optical Interposers are supplied as wafers by POET to SPX
- 15 engineers and technicians, plus 5 support personnel, for a total of 20 personnel currently employed
- All initial-phase assembly and test equipment has been installed and being qualified, with the balance of the equipment due by the end of August
- Currently assembling samples of 100/200G CWDM4 Optical Engines and Optical Engines for 400G to be demonstrated at CIOE
- SPX has also begun process optimization for certain key assembly and testing processes





STRATEGIC EXECUTION:

- ROADMAP Delayed in first half of 2021 due to semiconductor supply chain issues, but recovering on designs, design wins. Continue to expect orders in 2021 for production in 2022
 - Semiconductor supply chain issues are not expected to alleviate for another 12-18 months
- NEW MARKETS actively seeking strategic partnerships in health technology / wearables and LIDAR
- PATENTS 77 Issued and 18 pending, including 3 provisional patents
 - Key new patent applications in the area of novel continuous wave lasers for 800G and 1.6Tb applications

♥ OPERATIONS:

- HEADCOUNT Current headcount is 48, up from 25 one year ago.
- CASH Cash on hand and cash expected to be generated from warrant conversions sufficient for 2 years of operation



- US\$300M Registration Statement effective as of July 8
- New Transfer Agent, Computershare, applying for DTC eligibility
- All requested information has been provided to Nasdag
- Several investment banks with respected analysts are interested in sponsoring POET's listing both in Canada and the United States
- On track for a Q4'21 or Q1'22 listing
- Will retain TSXV listing





